



# Managed Print Services

## A Smart Cost Control Strategy



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These days cost control and cost reduction tops the list of corporate priorities. The challenge is finding areas where you can reduce costs without harming productivity. You can find these cost reduction opportunities by looking for areas that are currently unmanaged.

One of the most common unmanaged costs relates to laser printing. Over the years companies have accumulated large fleets of printers. While these devices are critical to daily business operations, most organizations have no idea how much they are spending to operate these devices.

We can help you understand, control and reduce your office printing costs.

Studies show that 1 to 3% of annual revenues are consumed by office printing costs.\* With the growth in color printing, these costs continue to rise.

\* InfoTrends





## How To Control and Reduce Print Costs

The executives we work with were excited to learn about our strategy to control print costs while improving productivity. Our simple three step strategy delivers results quickly with minimal involvement from your team.



### 1. Discover What You Have

Most of our clients have no idea how many print devices they have and what these devices cost to operate. Our rapid discovery technology allows us to quickly compile a report of your printing devices, their average usage and the total cost of ownership.

### 2. Outsource the Management of Your Printers

Most companies outsource non-core areas of their business to save money and improve service. You can outsource the management of your printers to us. In this arrangement, a simple cost per page includes supplies, help desk support and service.

### 3. Optimize Your Fleet

We will meet with you on a regular basis to review your print usage reports. Using this data we can collaborate to uncover additional ways to reduce costs and improve productivity.

## The Benefits of Managed Print Services

- Control a growing expense
- Liberate your IT department
- Consolidate vendors
- Improve productivity
- Reduce your carbon footprint

## How To Get Started

A printer fleet assessment is the first step towards lowering your overall costs through better management and knowledge of the printing environment.

Contact Neocomp to schedule an Assessment Team to conduct an analysis of your printer fleet.

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## About Us

We've helped our clients implement strategies to reduce and manage their office document expenses for over 30 years.

Our Managed Print Service is available for all MFP's and printers from the leading manufacturers, regardless if they're networked or not.

Neocomp MPS managed print services include:

- All supplies and consumables, except paper
- Service Level Agreement, with same day service
- All parts, labor and travel
- Certified technicians
- Help Desk support
- No hidden charges

To learn more about how you could benefit, contact us today.

**818-700-8722**

**[www.neocomp.com/mps](http://www.neocomp.com/mps)**

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